

**Manufacturer Representative**  
**PRODUCT OFFERING**



***BJTerroni***  
*Company, Inc.*

**“Feel the Difference”**

[www.bjterroni.com](http://www.bjterroni.com)

# Who We Are

## About B.J. Terroni Company, Inc.

In 1981 Bart Terroni, Sr. founded B.J. Terroni Company, Inc. and opened its doors as a Manufacturer's Representative for Taco, Inc. At that time, the company served the residential hydronic market in eastern Pennsylvania, southern New Jersey, and northern Delaware operating from a 1,700 sq. ft. office in Andalusia, PA.

Today, the company is operating as a second generation family owned business under John Terroni, Bart Terroni, and Chris Terroni. Now over 35 employees strong, B.J. Terroni Co., Inc. has expanded Bart Sr.'s vision to grow and adapt to an ever changing market. B.J. Terroni Company, Inc. partners with 19 manufacturers to bring HVAC and Plumbing products to both the residential and commercial markets.

Located in Bensalem, PA, in two (2) newly renovated 18,000 sq. ft. facilities, featuring a training center and a "Live Fire" equipment lab. The products showcased are specifically designed to educate the industry in total system operations and promote comfort solutions.

At its core, B.J. Terroni Company, Inc. has always been and continues to be about the people; an experienced team of dedicated employees, valued business partners, and the loyal customers who have contributed to our continued growth and success.



**"Feel the Difference"**

3190 Tucker Road | Bensalem, PA 19020  
Tel: 215-639-3600 \* Fax: 215-639-3710

**Visit on the web: [www.bjterroni.com](http://www.bjterroni.com)**



**Taco Comfort Solutions**

**Lochinvar, LLC**

**Modine Manufacturing**

**Fernox**

**KEY PRODUCTS**

- Residential Circulators
- Electronic Controls
- Commercial Pumps
- ASME Heat Exchangers
- Air / Dirt Separation
- ASME Air Separation and Expansion Tanks

- Boilers and Combination Units
- Water Heaters
- ASME Storage Tanks
- Buffer Tanks
- Cogeneration Systems
- Domestic Water and Boiler Package Systems

- Infrared Heaters
- Residential Gas and Hydronic Unit Heaters
- Light Commercial Make-up Air Systems
- Vertical Packaged HVAC Systems
- Duct Furnaces

- F1 - Protector Fluid
- F2 - Boiler Noise Silencer Fluid
- F3 – Cleaner Fluid
- F4 - Leak Sealer Fluid
- TF1 - Total Filter
- Alpha 11 Antifreeze
- Boiler Commissioning Kits

**DESCRIPTION**

Generations of HVAC and Plumbing Professionals have known and trusted Taco Comfort Solutions to design and manufacture the most reliable products in the industry.

Lochinvar has a complete offering of Residential and Commercial Condensing and Non-Condensing Boilers and Hot Water Heaters, Combi Boilers, and Tankless Water Heaters.

Modine offers Hi-Efficiency Unit Heaters, Cabinet Heaters, Make-up Air Units, Atherion Packaged Systems, Ventilation Units, as well as Commercial Fin Tubes and much more.

Fernox is the leading manufacturer of water treatment products, filters and equipment to provide long-term protection of hydronic systems and maintain energy efficiency.



 <p><b>Governale</b></p>	 <p><b>Miljoco Corporation</b></p>	 <p><b>Flexcon Industries</b></p>	 <p><b>Gastite</b></p>
<b>KEY PRODUCTS</b>			
<ul style="list-style-type: none"> <li>• GOV-FREE – CI Radiators</li> <li>• GOV-RAY – Recessed CI Radiators</li> <li>• GOV-BOARD – Baseboard</li> <li>• Victoria</li> <li>• Accessories</li> </ul>	<ul style="list-style-type: none"> <li>• Industrial Thermometers</li> <li>• Contractor’s Gauges</li> <li>• Bimetallic Thermometers</li> <li>• Diaphragm Gauges</li> <li>• Tridicators</li> </ul>	<ul style="list-style-type: none"> <li>• Heating Expansion Tanks</li> <li>• Thermal Expansion Tanks</li> <li>• Well Expansion Tanks</li> <li>• Specialty Products</li> </ul>	<ul style="list-style-type: none"> <li>• FlashShield &amp; FlashShield+, Corrugated Stainless Steel Tubing (CSST) with Polyethylene Jacketing</li> <li>• PE Underground Tubing</li> <li>• Fittings and Manifolds</li> </ul>
<b>DESCRIPTION</b>			
<p>With a reputation for quality and dependability that dates back to 1917, Governale is proud to supply its customers with products that continue to uphold the reputation which has made it a recognized leader in the field for almost a century.</p>	<p>Miljoco provides quality products to equipment manufacturers, mechanical contractors, maintenance personnel, and other industry professionals through their distribution network that services countries around the globe.</p>	<p>Flexcon Industries is a leading manufacturer of captive air diaphragm tanks for the hydronic heating, domestic hot water, and water well markets. Flexcon offers a full line of heating and thermal expansion tanks, tank packages and accessories.</p>	<p>The FlashShield™ system is a safe, time-saving and efficient method of installing piping for natural gas and liquified propane gas.</p>
 <p><a href="http://www.governaleindustries.com">www.governaleindustries.com</a></p>	 <p><a href="http://miljoco.com">miljoco.com</a></p>	 <p><a href="http://www.flexconind.com">www.flexconind.com</a></p>	 <p><a href="http://www.gastite.com">www.gastite.com</a></p>



 <p><b>Skidmore</b></p>	 <p><b>Tunstall</b></p>	 <p><b>Vent-Rite Valves</b></p>	 <p><b>SyncroFlo Pumping System Solutions</b></p>
<p><b>KEY PRODUCTS</b></p>			
<ul style="list-style-type: none"> <li>• Condensate Transfer Systems</li> <li>• Boiler Feed Transfer Systems</li> <li>• Set, Position Displacement, and Rotary Vacuum Pumps</li> </ul>	<ul style="list-style-type: none"> <li>• Steam Traps &amp; Steam Products</li> <li>• Non-Electric &amp; Electric Radiator Valves</li> <li>• Globe Valves</li> <li>• Strainer Valves</li> <li>• Shut-Off Valves</li> </ul>	<ul style="list-style-type: none"> <li>• Steam &amp; Hot Water Air Valves</li> <li>• Unit Heater Vents</li> <li>• Main Vents</li> <li>• Radiator Vents</li> </ul>	<ul style="list-style-type: none"> <li>• Packaged Systems for the Plumbing, Municipal, HVAC, Fire Protection and Turf Irrigation Markets</li> <li>• Certifications</li> </ul>  <p>NSF/ANSI 61</p>
<p><b>DESCRIPTION</b></p>			
<p>Since 1921, Skidmore has been building the highest quality Condensate Return Pumps, Boiler Feed Systems, Vacuum Systems and Accessories.</p>	<p>Tunstall Corporation is a recognized leader in the steam and hydronics industry. They operate in all facets of the industry, including design, engineering, manufacturing, sales and distribution.</p>	<p>Vent-Rite Valve is a manufacturer of steam vent products, sometimes referred to as steam valves or air elimination valves.</p>	<p>As an Atlanta-based manufacturer with over 50 years in the packaged pumping system industry, SyncroFlo builds Plumbing, HVAC, Fire Protection and Turf Irrigation pumping packages.</p>
 <p><b>Skidmore</b> A Swan Group Company</p> <p><a href="http://skidmorepump.com">skidmorepump.com</a></p>	 <p><a href="http://www.tunstall-inc.com">www.tunstall-inc.com</a></p>	 <p><a href="http://www.ventritevalve.com">www.ventritevalve.com</a></p>	 <p><b>SyncroFlo</b> Pumping System Solutions</p> <p><a href="http://www.syncroflo.com">www.syncroflo.com</a></p>

 <p><b>FTF Group Climate</b></p>	 <p><b>Haier Ductless</b></p>	 <p><b>Geo-Flo</b></p>	 <p><b>TETCO Geothermal</b></p>
<b>KEY PRODUCTS</b>			
<ul style="list-style-type: none"> <li>• Chilled Beams</li> <li>• Multiservice Chilled Beams</li> <li>• Radiant Heating Panels</li> <li>• Accessories</li> </ul>	<ul style="list-style-type: none"> <li>• Ductless Mini Splits</li> <li>• Ductless Multi Splits</li> <li>• Mini VRF Systems</li> </ul>	<ul style="list-style-type: none"> <li>• Flow Centers</li> <li>• Flow Controllers</li> <li>• Storage Tanks</li> </ul>	<ul style="list-style-type: none"> <li>• Indoor &amp; Outdoor Split Geothermal Systems</li> <li>• Compact Horizontal Geothermal Package Units</li> <li>• Single Stage Water-to-Water Geothermal Units</li> <li>• Two-Stage Mutli-Position Hydronic Combination Geothermal Units</li> </ul>
<b>DESCRIPTION</b>			
<p>FTF Group are the supplier of choice for Multi-Service Chilled Beam and heating &amp; cooling solutions for indoor commercial environments.</p>	<p>Haier has built a \$30B business by offering solutions that fit customer’s needs. Haier is a worldwide leading manufacturer of HVAC products from mini splits, multi splits, VRF to chillers.</p>	<p>Geo-Flo is the premier manufacturer for geothermal accessories. Whatever brand of geothermal heat pump you use, you can be sure that you will receive the highest quality products and best service available from Geo-Flo.</p>	<p>In business since 1977, TETCO offers a diverse product line to fit most any geothermal installation whether its for new construction or a replacement application for both residential and commercial applications.</p>
 <p><a href="http://www.ftfgroup.us">www.ftfgroup.us</a></p>	 <p>Higher Comfort, Haier Living</p> <p><a href="http://www.haierductless.com">www.haierductless.com</a></p>	 <p><a href="http://geo-flo.com">geo-flo.com</a></p>	 <p><a href="http://www.tetcogeo.com">www.tetcogeo.com</a></p>

 <p><b>E-Instruments</b></p>	 <p><b>Smith's Environmental</b></p>	 <p><b>Twin City Hose</b></p>
<p>KEY PRODUCTS</p>		
<ul style="list-style-type: none"> <li>• Emissions Analyzers</li> <li>• HVAC Combustion &amp; Flue Gas Analyzers</li> <li>• Indoor Air Quality Monitoring</li> <li>• Vehicle Exhaust Analyzers</li> </ul>	<ul style="list-style-type: none"> <li>• Baseboard Heating</li> <li>• Kickspace Heaters</li> <li>• Radiators</li> <li>• Commercial Convectors</li> <li>• Commercial Baseboard</li> <li>• Wall &amp; Floor Heating</li> </ul>	<ul style="list-style-type: none"> <li>• Expansion Compensators</li> <li>• Stainless Steel Flexible Connectors</li> <li>• Expansion Joints</li> <li>• Pipe Guides</li> <li>• Bellows Pump Connectors</li> </ul>
<p>DESCRIPTION</p>		
<p>E-Instrument's portable, multifunctional combustion gas analyzers are designed to maximize your combustion efficiency, easily set-up, install, and properly service any residential and/or light commercial boilers and burners.</p>	<p>With a commitment to quiet comfort, performance and style, Smith's Environmental Products has become the standard for quality Kickspace Heaters, Baseboard Heaters and other Fan Convectors. Our products fit perfectly in both residential and commercial environments.</p>	<p>TCH is the preeminent leader in the domestic and international markets fabricating metal hose assemblies, seismic expansion joints, rubber expansion joints, metal expansion joints and custom piping weldments with extensive third party certification approvals.</p>
 <p><b>E INSTRUMENTS</b> by sauermann <a href="http://www.e-inst.com">www.e-inst.com</a></p>	 <p><b>Smith's</b> A Swan Group Company <a href="http://www.smithsep.com">www.smithsep.com</a></p>	 <p><b>TCH</b> TWIN CITY HOSE, INC. <a href="http://www.twincityhose.com">www.twincityhose.com</a></p>



